

## Strategic-Decision Assessment Survey

### Our organization's current practices

Company ignores strategic issues; strategy meetings are not scheduled.	1 2 3 4 5	Company scans the environment for strategic issues; and regularly schedules strategy meetings.
Strategy meetings do not accomplish anything.	1 2 3 4 5	Meetings uncover solutions to issues and moves company forward.
The strategy team only identifies 1 or 2 solutions to strategic issues.	1 2 3 4 5	The team does not limit the number of solutions to strategic issues.
The strategy team does not identify innovative solutions to strategic problems.	1 2 3 4 5	The strategy team identifies innovative solutions to strategic problems.
The strategy team does not have a defined process to follow to reach a conclusion on strategic issues.	1 2 3 4 5	The strategy team uses a defined process when considering strategic issues.
Progress on strategic issues is full of stops and restarts.	1 2 3 4 5	Progress on strategic issues consistently moves forward.
The team fails to identify all key factors that affect a strategic issue.	1 2 3 4 5	The team identifies the key factors that affect a strategic issue.
Identification of key decision factors is capricious.	1 2 3 4 5	Identification of key decision factors is planful and complete.
The analysis of important factors is superficial or overly detailed.	1 2 3 4 5	The analysis of important factors is rigorous but not burdensome.
Explanations by strategy team members are not well understood.	1 2 3 4 5	Strategy team members take the time to understand explanations.
One team member can dominate strategic discussions.	1 2 3 4 5	Team members participate equally.
Team members let opinions, not facts, dominate the decision.	1 2 3 4 5	Team members allow facts to drive the decision.
Team protocols hamper strategy discussions.	1 2 3 4 5	Team protocols positive facilitate strategy discussions.
Political agendas hamper strategic decision-making.	1 2 3 4 5	Political influence is minimized during strategic decision-making.
Parochial attitudes hamper strategic decision-making.	1 2 3 4 5	Parochial attitudes influence is minimized during strategic decisions.
Post-meeting discussions subvert decisions made in strategy meetings.	1 2 3 4 5	Post-meeting discussions do not change decisions made in strategy meetings.
Strategic decisions have been poor.	1 2 3 4 5	Strategic decisions have been good.